

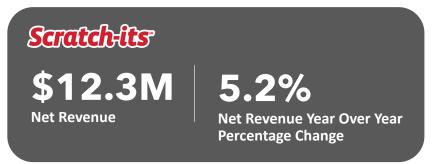
Q1 of Fiscal Year 2026 (07/01/25 - 09/30/25)



# LOTTERY PRODUCTS QUARTERLY UPDATE

## Scratch-its Quarterly Performance

## Highlights:



#### Top 5 Sellers – Q4



\$30 | 40<sup>th</sup> Anniversary



\$10 | Stop the Presses Crossword



\$20 | Diamond White 7s



\$20 | Phoenix Crossword



\$10 | Raining \$50 or \$100



# Jackpot Games & Keno Quarterly Performance Highlights:



\$7.9M

**Net Revenue** 

1.2%

Net Revenue Year Over Year Percentage Change\*\*



\$5.1M

**Net Revenue** 

-21.3%

Net Revenue Year Over Year Percentage Change\*





\$5.8M

**Net Revenue** 

-20.1%

Net Revenue Year Over Year Percentage Change\*





<sup>\*</sup>The percentage difference is influenced by the volatility of the jackpots

<sup>\*\*</sup> The percentage difference is influenced by the volatility of the 8-spot rolling jackpot

# VIDEO PRODUCTS QUARTERLY UPDATE





## Video Lottery Quarterly Performance

**Net Revenue Q1** 

\$ 288 Million

-2.42%

Percentage difference to Q1 FY25

## Q1 Final E-20 Update:

0 remain in the field—Kudos to Tech Services

## Q1 Sierra Update:

- Statewide deployment underway over 200 deployed
- Average 33 per week, will increase soon
- Top terminal-based on averages

### Q1 Launches:

- Beaver State Number 1 on Kascada
- Mermaid Garden Number 2 on Oxygen

#### **Q2 Launches:**

Cash Eruption-Oxygen



# SPORTS BETTING PRODUCT QUARTERLY UPDATE

## Sports Betting Quarterly Performance

\$201.4M

\$16M

**Dollars Wagered/Turnover\$** 

**Net Revenue** 

**Total Year Over Year Quarter Comparison By Category:** 

14%

# of Bets

10%
Turnover\$

-7%

**Gross Gaming Revenue** 

14%

**Unique Active Players** 

#### Over 95,000 customers placed wagers in Q1

New Registrations: 19,284 new customers registered on the Oregon sportsbook during Q1 (+8.9% YOY)

#### **Baseball – Positive Volume Growth in Quarter YOY**

- Baseball wagers accounted for 32% of total betting handle
- Mariners and Dodgers were the most popular betting teams in the quarter

#### Football - NFL Returned!

Football received a great boost with September's NFL Regular season return

- Volume was excellent, but margins were down as a result of poor results from a couple of Sunday Night games
  - Bills vs. Ravens & Packers vs. Cowboys
  - High scoring games and success by our customers in proposition markets put downward pressure on margins
  - YOY comps for football:
    - # of bets: +14%
    - Dollars wagered/Turnover: +17%
    - GGR: -47%
  - Long season ahead we will have numerous opportunities to bounce back in Q2





