

**Note**: This exhibit was edited since it was first posted online. In OAR 177-040-0053(3)(c), Lottery added detail to what is meant by "tribal lands." The one-page summary and draft permanent administrative order were also edited.

Date:	October 27, 2025
To:	Oregon State Lottery Commissioners
From:	Kris Skaro, rules and policy analyst
Subject:	Motion to Adopt Courier Rules (OAR 177-040-0053 and 177-046-0100)

### **Background:**

Lottery proposed rules in July to establish a regulatory framework for retailers who choose to work with a courier service. The rules require a retailer to notify Lottery and ensure the courier service follows best practices including prohibiting sales to minors and persons outside Oregon; securely storing tickets; and protecting customer data. Other state lotteries have adopted similar measures. Attached please find a one-page summary of the changes as well as the final rule text with markup.

### **Rulemaking Process:**

Lottery filed notice with the Secretary of State on July 14, 2025, and notified legislators, media, industry organizations, retailers known to work with couriers, and other interested parties about the proposed rules and the opportunity to comment.

# **Public Comment Period and Report:**

Lottery provided 12 weeks for the public to comment in writing and held a rulemaking hearing. Nine individuals commented. The Public Comment Report and the full text of each comment received were provided to the Director and Commission for their consideration. The report and comments are available to the public on the <u>rulemaking page</u> of the Lottery's website.

### **Lottery's Response to Public Comment:**

Lottery revised the rules based on public comment. The changes are summarized in the enclosed one-pager and are shown in the enclosed rule text for OAR 177-040-0053. Lottery believes the revisions improve the clarity of the rules and maintain the original goal, which is to comply with national draw game rules and provide basic consumer protections for Lottery players who chose to purchase through a courier service.

# **Enclosures and Director's Recommendation:**

Director Wells recommends the rules be adopted as presented to be effective on January 1, 2026.

Thank you, and please reach out to me or Director Wells if you have any questions.



Lottery revised the courier rule based on public comment and further analysis. Key changes include:

- <u>Courier Transactions</u>: Clarified transaction sequence (ticket order versus ticket purchase) and
  when geolocation is required: customer places an order, at which time the customer is
  geolocated, then the courier purchases the ticket from the retailer on behalf of the customer.
- Key Persons: Retailers must report names and addresses of key courier personnel to Lottery.
- **Reporting**: Retailer must inform Lottery what games will be sold via courier and report material changes to courier information within 14 days.
- <u>Define Tribal Lands</u>: Explained what is meant by "tribal lands" for purpose of prohibiting courier sales to persons located therein.
- <u>Incident Reporting</u>: Courier must report major system errors or outages and physical, data, or cyber security breaches within 72 hours.
- Fees: Clarified that the courier fee is not an increase in the ticket price.
- <u>Play Slips</u>: Removed MUSL play slip requirement; required courier to ensure the accuracy of orders placed through the courier.
- <u>Customer Notifications & Ticket Storage</u>: Clarified receipt/winner notification timing; eased storage standards but maintained security requirements; reduced ticket retention period after prize is claimed and paid.
- <u>Self-Exclusion</u>: Couriers must honor statewide self-exclusion list when available.
- Insurance: Removed the liability insurance requirement.
- <u>Power of Attorney</u>: Prohibit claims via POA if customer was outside Oregon when ticket was ordered.

For details, see enclosed OAR 177-040-0053 showing tracked changes.

#### DRAFT PERMANENT ADMINISTRATIVE ORDER

# CHAPTER 177 OREGON STATE LOTTERY

FILING CAPTION: Adopting regulations for retailers who work with a courier

EFFECTIVE DATE: 01/01/2026

AGENCY APPROVED DATE: Pending Commission approval on 10/31/25

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**RULES:** 

177-040-0053, 177-046-0100

ADOPT: 177-040-0053

**RULE TITLE: Courier Services** 

RULE SUMMARY: The Lottery is adopting OAR 177-040-0053 to establish a regulatory framework for Lottery retailers who chose to work with a courier service. As stated in Lottery's Notice of Proposed Rulemaking, OAR 177-040-0053 requires Lottery retailers to notify Lottery in writing when they contract with a courier service and to ensure the courier service: prohibits out of-state ticket sales; verifies the age and location of customers; safeguards tickets held on behalf of customers; and secures the personal and financial information of players, among other requirements. The proposed rule also addresses the status of tickets purchased through a courier service and describes the penalties for retailers who violate the rule.

The Lottery revised the rule during the public rulemaking process. The revisions are summarized below. Lottery believes the revisions improve the clarity of the rule while still meeting the stated purpose of the rule, which is to ensure courier ticket sales comply with national draw game rules and to provide basic consumer protections to players who use a courier service.

### Changes to OAR 177-040-0053 from the Proposed Rule to the Final Rule:

(1) Clarified transaction sequence, terminology, and when geolocation is required. For purposes of geolocating a customer on tribal lands, explained how Lottery identifies and defines "tribal lands." The language is the same language used for mobile sports betting; see OAR 177-093-0020.

(2) Required retailer to report the names and addresses of key persons associated with the courier service (similar to the proposed rule but the final rule limits this to "key persons" associated with the courier).

(3) Required retailer to report what games it plans to sell through the courier service and to report any material changes to the information regarding their relationship with the courier to the Lottery within 14 calendar days.

(4) Clarified courier must comply with laws, rules, and regulations that apply to its operations in Oregon.

(5) Required annual (instead of periodic) independent third-party testing.

(6) Required couriers to report major system errors, outages, and breaches within 72 hours. This was required in the proposed rule but Lottery added a time requirement (72 hours) and clarified the type of breaches that must be reported.

(7) Clarified the courier's fee is not an increase in the ticket price. This was stated in the proposed rules but is stated more explicitly in the final rule.

(8) Removed the MUSL play slip requirement but still require couriers to ensure order accuracy, maintain records, and provide them upon request.

(9) Clarified timing for sending customers a receipt and notifying them of a winning ticket; eased ticket storage requirements; and reduced ticket retention period.

(10) Required courier to honor statewide self-exclusion list if one becomes available.

(11) Removed liability insurance requirements.

(12) Clarified restrictions on claiming a prize through a power of attorney.

### **RULE TEXT:**

**Note**: All the text in OAR 177-040-0053 is new, as OAR 177-040-0053 is a new rule proposed to be adopted by the Commission. However, to visually illustrate the changes made between the rule the Lottery proposed in July to the final recommended rule in October, the changes made since July are shown in tracked changes. See also one-page summary of changes.

177-040-0053 Courier Services

- (1) General Policy: A retailer under contract with the Lottery may facilitate ticket sales through a courier service only pursuant to a written contract with the courier service subject to Lottery's review and approval and only as provided in this rule. For purposes of this rule, "courier service" means a person or business that purchases Oregon Lottery tickets from a retailer on behalf of customers for a fee. A courier service may not facilitate the sale of Oregon Lottery tickets other than pursuant to a contract with a retailer and subject to this rule. Under no circumstances may a retailer knowingly facilitate ticket sales the sale of Lottery tickets to a any person who is physically located outside the state of Oregon at the time of purchase, through a courier service or any other method. For the purpose of compliance with this requirement, a courier service shall determine the location of the customer at the time that the customer places an order for the purchase of tickets with the courier service.
- (2) **Notification, Attestation, and Indemnification Required:** A retailer shall notify the Lottery in writing within 14 calendar days of contracting with a courier service or otherwise knowingly facilitating tickets sales to customers through a courier service. The retailer must attest, on a form provided by the Lottery, that the courier service meets the standards described in section (3) of this rule, and that the retailer agrees to the following:
  - (a) The retailer agrees that the Lottery has a right to review any service agreements or contracts that the retailer has or will have with a courier service and that the Lottery may require the retailer to disclose the names and addresses of <a href="key">key</a> persons associated with the courier service and other relevant information about the courier service <a href="including">including</a>, but not limited to, which Oregon Lottery games the retailer will sell through the courier service. The retailer shall notify Lottery of material changes to this information within 14 calendar days.
  - (b) The retailer agrees they have an ongoing duty to ensure that the courier service complies with the requirements of this rule, and to present any evidence of such compliance to the Lottery upon request.
  - (c) The retailer agrees that if the Lottery determines that the courier service has or will facilitate accept orders for Lottery tickets sales to persons while a person is physically outside the state of Oregon or has otherwise acted in a manner contrary to law, Lottery rules, or the retailer contract or otherwise presents an actual or apparent threat to the fairness, integrity, security, and honesty of the Lottery, the Lottery may prohibit the retailer from working with a courier service, or may take any other compliance action against the retailer up to and including terminating the retailer contract.
  - (d) The retailer agrees to indemnify, defend, and hold harmless the State of Oregon, the Oregon State Lottery Commission, the Oregon State Lottery, the Oregon State Police, and their agents, officers, employees, and representatives from and against all claims, suits, actions, losses, damages, liabilities, costs, and expenses arising out of, or relating to, the acts or omissions of the courier service, its officers, employees, subcontractors, or agents under any contract or understanding between the retailer and the courier service, or in any way related to retailer's performance under its contract with Lottery, including, but not limited to, the purchase of requests for courier services through the courier service's system, placement of requests for courier services through such courier service's system or the generation of, or failure to generate, tickets to complete ticket

- purchases related to such requests for courier services. The retailer's obligations will include, but are not limited to, any and all losses, damages, liabilities, settlements, judgments, fines, costs, fees, and expenses of any nature whatsoever, including, but not limited to, fees of attorneys and other professionals at trial and on appeal.
- (e) The retailer agrees that transactions for tickets between the courier and the retailer will only occur on the retailer's premises when the retailer is open to the public during regular business hours.
- (f) The retailer agrees not to permit any device to be connected to the gaming system except as specifically approved in writing in advance by the Lottery.
- (3) **Courier Service Minimum Standards**: A retailer may not contract with a courier service or otherwise knowingly facilitate sales <u>to customers</u> through a courier service unless the retailer has attested to and continues to ensure that the courier service meets the following requirements:
  - (a) The courier service complies with all laws, rules, and regulations applicable to the courier service operations in Oregon.
  - (b) The courier service verifies the identity and age of a prospective customer to prevent people under age 18 from placing orders for tickets.
  - (c) The courier service uses geolocation to verify that the customer is located within the state of Oregon and not on tribal lands at the time of purchase an order is placed with the courier. The Lottery will use official, publicly available data sources to geolocate tribal lands and prohibit mobile gaming therein. For purposes of this rule, "tribal lands" means federal Indian reservations, lands held in trust by the federal government for the benefit of federally recognized tribes, and lands held in fee by federally recognized tribes.
  - (d) An independent third party periodically annually tests the courier service's technology including geolocation. The courier service must provide testing results to the retailer and the Lottery upon request.
  - (e) The courier service takes reasonable steps to protect the personal and financial information of its customers as required by law.
  - (f) The courier service notifies the retailer and the Lottery <u>within 72 hours</u> of significant incidents relating to the operation of the courier's platform such as major system errors or outages, <u>physical</u>, <u>data</u>, <u>or cyber</u> security breaches, or similar situations that may impact the fairness, integrity, security, and honesty of Lottery and its operations.
  - (g) The courier service discloses all fees charged by the courier in a manner that makes clear that those fees are separate from the ticket price set by the Lottery prior to taking payment from and finalizing a customer's order. The courier service may not charge a fee for the payment of any prize amount or require or otherwise collect or accept any portion or percentage of a prize as payment for courier services. Any fee charged by the

- courier and disclosed to the customer as required by this section, is for the service of purchasing and delivering a Lottery ticket on behalf of another person and shall not constitute an increase in the price of the Lottery ticket that is set by the Oregon Lottery.
- (h) The courier service provides a method for the public and customers to contact the courier service and quickly resolves customer service issues, disputes, and complaints. This information must be clearly displayed to the public and customers on its website and on its online and mobile platforms.
- (i) The courier service uses play slips that conform to MUSL standards and has mechanisms in place to ensure the accurate processing of orders for tickets. The courier service maintains secure records of all tickets purchased through the courier service linked to the respective customers and makes such records available to the retailer or the Lottery on demand.
- (j) The courier service allows the <u>purchase order</u> of tickets for future draws only to the extent that such tickets could be purchased directly from a retailer.
- (k) The courier service adheres to ticket delivery, storage, and retention standards:
  - (A) The courier service scans the front and back of every ticket purchased and sends the image to the customer within a reasonable time period such as the same business day of purchase or the next calendar day. The courier service notifies the customer of a winning ticket within 24 hours of the courier confirming it is a winning ticket.
  - (B) The courier service provides an option for any customer to obtain any ticket <a href="mailto:purchased\_ordered">purchased\_ordered</a> by the customer through the courier service for the purpose of claiming a prize at any time subsequent to its purchase. The courier service may not charge a fee to deliver the ticket to the customer.
  - (C) Each physical ticket not provided to the customer shall be securely stored in a fire resistant, access-controlled space with effective sprinkler protections safe or vault with a minimum fire rating of Class 150-1 Hour issued by Underwriter Laboratories, Inc., or such equivalent rating. The premises housing such safe or vault-tickets shall be protected by a burglary alarm system with 24-hour monitoring and the ability to access archived video.
  - (D) A courier service shall securely store tickets purchased on behalf of customers for 30 days following either the prize being claimed and paid to the customer or the expiration of the prize claim period, whichever comes first until the prize is claimed on behalf of the customer and paid to the customer, the ticket is provided to the customer, or until the expiration of the prize claim period for a ticket that has not been claimed for or delivered to the customer.
- (I) The courier service maintains secure records of all tickets purchased through the courier service linked to the respective customers and makes such records available to the retailer or the Lottery on demand.

- (ml) The courier service allows customers to place daily, weekly, and monthly limits on their spending or to self-exclude from ordering tickets through the courier. The courier shall offer operator-level self-exclusion and, when available, honor Oregon's statewide self-exclusion list. The courier service displays information online and on its mobile app on how to seek help for problem gambling, such as through the problem gambling helpline or website.
- (nm) The courier service does not target advertisements for Oregon Lottery tickets to underage persons or persons located outside the state of Oregon.
- (en) The courier service states in their marketing that the service is a private business entity that has no official affiliation with the state of Oregon or the Oregon State Lottery. The courier service refrains from unauthorized use of Lottery trade or service marks as described in OAR 177-010-0110 and does not otherwise state or imply that the courier service has a relationship with or affiliation to or is acting as an agent of the Lottery.
- (p) The courier service maintains liability insurance.
- ( $\Theta$ ) The courier service states in its contracts and agreements with its affiliates, vendors, and customers that nothing in the contract or agreement shall give rise to liability of the State or the Oregon State Lottery or Oregon State Lottery Commission, its officials, or employees. The courier service shall state on its websites and mobile applications, along with any other disclaimers, legally required notices, or other notices concerning liability of the courier service, that nothing appearing on the courier service website and no transactions conducted on or through the courier service website or systems shall give rise to liability of the State or the Oregon Lottery, its officials, or employees.
- (4) **Penalties**: Any violation of this rule, including, but not limited to, a failure to notify the Lottery promptly within 14 days of contracting with a courier service or failure to provide the Lottery with information regarding a courier service, is a violation of the retailer contract and provides grounds for the Lottery to take compliance action against the retailer up to and including contract termination.
- (5) **Status of Purchased Tickets**: The Director may withhold payment to investigate whether a ticket was sold in violation of these rules. The Director's determination on the validity of the claim is final and binding on all parties as stated in <u>OAR 177-046-0110</u>. A person may not claim a prize using a power of attorney (see OAR 177-046-0110) on behalf of a customer who was outside the state of Oregon at the time-<u>of purchase that they ordered or otherwise procured a Lottery ticket using a courier service or otherwise.</u>

Statutory/Other Authority: Or Const, Art XV, § 4(4)(a), ORS 461.100, 461.120, 461.130, 461.150, 461.190, 461.250, 461.260 & 461.300

Statutes/Other Implemented: <u>Or Const, Art XV, §4(4)</u>, <u>ORS 461.100, 461.120, 461.130, 461.150, 461.190, 461.250, 461.260 & 461.300</u>

AMEND: 177-046-0100

RULE TITLE: Ownership of Lottery Tickets and Shares

RULE SUMMARY: The Lottery is amending OAR 177-046-0100 about the ownership of Lottery tickets and shares to allow a Lottery retailer to transfer ownership of a ticket to an individual who has purchased the ticket or the retailer may authorize a courier service to do so, provided the individual has also authorized the courier service to do so.

### **RULE TEXT:**

### 177-046-0100

**Ownership of Lottery Tickets and Shares** 

## (1) Bearer Instrument:

- Except for a Lottery ticket or share claimed jointly in accordance with the provisions of OAR 177-046-0110(5), until such time as a name of an individual or individuals is placed upon a physical Lottery ticket or share, the ticket or share is a bearer instrument and is owned by the bearer of the ticket or share. When a name or names is placed on the ticket or share, the ticket or share ceases to be a bearer instrument and the individual whose name appears on the ticket or share is the owner of the ticket or share. Only a natural person at or above the age of game eligibility may own a ticket or share and claim a prize.
- (b) A retailer may transfer ownership of a ticket to an individual who has purchased the ticket by placing the individual's name on the ticket. The retailer may authorize a courier service contracted with the retailer to place the individual's name on the ticket on the individual's behalf, provided that the individual also has authorized the courier service to do so.
- (2) Multiple Names: Multiple individuals at or above the age of game eligibility may jointly own, possess, and claim a prize as owners of a winning ticket or share as provided in OAR 177-046-0110(5). Multiple individuals each hold individual and equal shares of ownership in the ticket or share.
- (3) Notwithstanding sections (1) and (2) of this rule:
  - (a) Second Chance Drawing: Only one natural person can claim ownership of a non-winning ticket or share used to enter a second chance drawing. Non-winning tickets submitted and accepted as a valid entry in a Lottery second chance drawing cannot be jointly owned. Only the person who claims ownership may submit the non-winning ticket as an entry to a second chance drawing and only that person may claim the prize if the person's entry is selected as a winning entry in a second chance drawing.
  - (b) In the DraftKings Sportsbook, only the registrant of the player account can claim ownership of a prize on a winning bet purchased through the player account.

- (c) Win for Life: Only one natural person can claim ownership of the Top Prize in Win for Life as described in OAR 177-094-0080.
- (d) The bearer or owner of a winning Lottery ticket or share may not sell the ticket or share to another person or pay another person to claim the prize in violation of HB 3115 (2025).

Statutory/Other Authority: Or Const, Art XV, § 4(4)(a), ORS 461.120, 461.130, 461.150, 461.230, 461.250, 461.260, 461.400, 461.440 & Or Laws 2025, ch. 46
Statutes/Other Implemented: Or Const, Art XV, § 4(4), ORS 461.020, 461.200, 461.210, 461.220, 461.240, ORS 461.120, 461.130, 461.150, 461.230, 461.250, 461.260, 461.400, 461.440 & Or Laws 2025, ch. 46